



Titan Business Consulting (TBC) is a consulting firm that specializes in total contracting solutions. Our Consulting can provide the expertise and experience that is the key to open doors for your business. Our customer focused approach applies innovative and flexible solutions to guide your business where you want it to be. TBC's goal is to act as a force multiplier and to open new paths to success.

Welcome

Welcome to working with Titan Business Consulting. We value your business and look forward to working with you. Titan Business Consulting offers consulting in the area of Government Contracting. The needs of each client are unique, and therefore the business solutions provided by TBC are custom tailored to each unique situation. We will work together with your company to make your goals a reality.

Core Capabilities

Our business professionals analyze, research, design, and implement solutions in the areas of:

- Business Development
- Government Contracting Support
- Project Management

Services

The process starts with an initial consultation. A titan Consultant meets with a prospective client and discusses the clients needs and desires. We work with the client to form a customized plan as to how TBC can best help the client reach their goals.

Program Development

TBC will work with our client to develop, or refine, their Government Contracting program. If a client is a prospective contractor that currently does not work with the government, TBC will walk them step-by-step through the process of preparing to work with the Government. For clients with a more developed program, TBC will focus on refining their current processes and giving them as many tools to succeed as we can. Program development takes place primarily through the following processes:

- Government Program Development
- Registration for Government Contracting
- Certification and Small Business Program Support
- Opportunity Monitoring Development
- Bid and Proposal Development
- Contract Support and Guidance

Implementation and Outsourcing

TBC provides a resource for clients to outsource contracting functions to our qualified professionals. TBC can perform contracting functions on our client's behalf, freeing up time and manpower for clients to focus on their area of specialization. Titan can perform the following functions on our client's behalf:

- Maintaining Registration and Certification
- Maintaining Contractual Paperwork Requirements
- Government Opportunity and Solicitation Monitoring
- Bid and Proposal Writing
- Site Visit Support
- Contract Support and Guidance
- Federal Acquisition Regulation (FAR) Support

Education and Training

TBC provides education and training services with regard to Government Contracting. TBC can provide training on a one-on-one basis, or in a classroom setting. Training can be provided on the general contracting process, or on any of the subjects in the previous two areas. The following are examples of potential areas of training:

- The Government Contracting Process
- Using Public Government Sites for Market Research or Data Mining
- Solicitation Methods and How to Respond to Them
- Contract Types
- The Federal Acquisition Regulation (FAR)
- How to Use The Small Business Administration (SBA) to Your Advantage

Pricing Strategy

The attached document, "2018 Price Schedule", provides complete pricing information.

This price can is negotiable, depending on circumstances. A successful referral that leads to the signing of a contract can lead to discounts. Please see attached document "2018 Pricing Schedule" for further details on pricing

Titan Business Consulting does not normally accept a commission based pay schedule.

Certifications

- FAC-C Government Contracting

References

- Health Focuses 815.971.7259
- TKO of Rockford 815.243.1545
- Calvary Consulting, Inc. 253.283.3296
- Endoscopy Repair Specialists, Inc. 269.945.8840

North American Industry Classification System (NAICS)

NAICS Code	Primary	Description
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541219		Other Accounting Services
541611	Yes	Administrative Management and General Management Consulting Services
541612		Human Resources Consulting Services
541613		Marketing Consulting Services
541614		Process, Physical Distribution, and Logistics Consulting Services
541618		Other Management Consulting Services
561110		Office Administrative Services
561320		Temporary Help Services
561410		Document Preparation Services

General Information

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